



# 2 DAY SERVICE & MAINTENANCE MASTER CLASS

FOCUSED ON THE NEW NFPA 70E & 70B STANDARDS

## NECA CASCADE

### DATE & TIME



September 22nd-23rd, 2026  
7:30am - 4:00pm

NFPA 70E Electrical standard for safety in the workplace and NFPA 70B standard for maintenance happen to be two of the biggest and best sales tools you have as a contractor. Though these weren't designed as such, these documents offer long-term benefits such as recurring revenue, multi-year service agreements, and increased negotiated projects.

### ADVANTAGES FOR ATTENDEES

- All classroom materials provided by Chapter, including NFPA 70E & 70B booklets
- Understanding "Compliance" and a deep dive into the changes in both standards, and what that means for the service and maintenance side of your business
- Understanding OSHA vs 70E vs 70B (policies, procedures, processes).
- Introduction to sales strategies and techniques to consulting compliance
- Network with other Contractors
- Food and refreshments provided

### WHO SHOULD ATTEND?

Service Managers, Sales Team Members, Service Technicians, Project Managers, Business Owners, Operations Managers, Shareholders, Safety Directors/Trainers



#### TRAINING LOCATION

NECA CASCADE CHAPTER  
315 S 3RD ST, SUITE 200  
MOUNT VERNON, WA 98273



#### CLASS SIZE

CLASS IS LIMITED TO 30  
ATTENDEES. SECURE YOUR  
SPOT TODAY!



#### REGISTRATION

REGISTRATION FORM  
PROVIDED VIA EMAIL  
**DEADLINE: 9/1/2026**