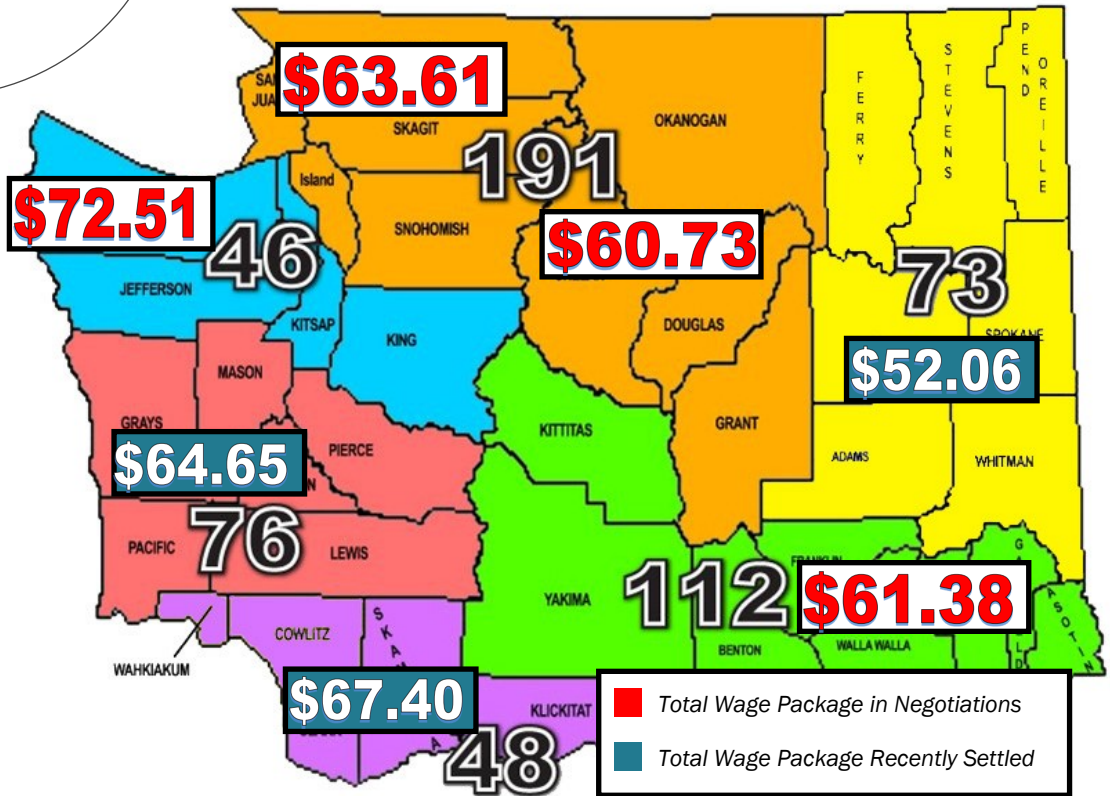


THE CASCADE HERALD

APRIL 2018

INSIDE THIS ISSUE:

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INSIDE WIREMAN NEGOTIATIONS UNDERWAY FOR LOCAL 191

Understanding the work picture and what is happening in our surrounding areas is imperative to successful negotiations. The WA State map above highlights the following:

Currently in Negotiations:

- Local 46—Puget Sound Chapter NECA
- Local 191—Cascade Chapter NECA
- Local 112—Inland Empire Chapter NECA

Recently settled Negotiations:

- Local 48—Oregon-Columbia Chapter NECA
3 Year Contract Eff. 01/01/18 - 12/31/20
•\$3.00 / \$3.00 / Wage Opener

This contract was voted down by Local 48 Membership despite Local 48's recommendation to ratify. Negotiating teams went to Council of Industrial Relations (CIR) and were granted the negotiated package.

Local 76—SW Washington Chapter NECA

- 4 Year Contract Eff. 08/31/17 - 07/31/21
- Eff 09/01/17 - Additional \$1.50 (\$3.00 Total w/previous scheduled increase) + BAMF \$0.02
 - Eff 09/01/18—\$3.00 per hour + LMCC \$0.05
 - Eff 09/01/19—\$2.60 per hour + LMCC \$0.05
 - Eff 09/01/20—\$2.60 per hour + LMCC \$0.05

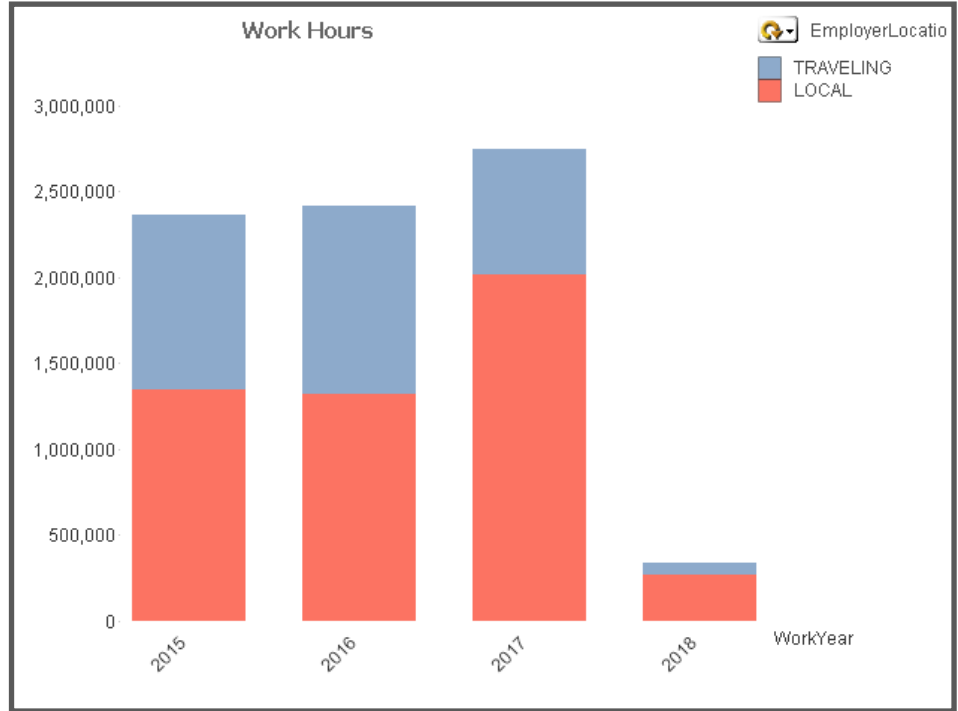
This contract was mutually agreed to be opened prior to expiration in order to add additional monies to the packages and extend the contract an additional 3 years.



NEGOTIATIONS CONTINUED

Negotiations have begun for IBEW Local Union 191 with the current Inside Wireman agreement ending next month, effective May 31, 2018.

Cascade Chapter has been working hard to reach an agreement for a responsible and quality increase. Your participation in sharing your views with the negotiating team during this process helps us to better understand and address the needs of all members. Some of you have already shared ideas with our team. Please continue to do so.



Traveling Contractors vs. Local Contractors Work Hours Comparison

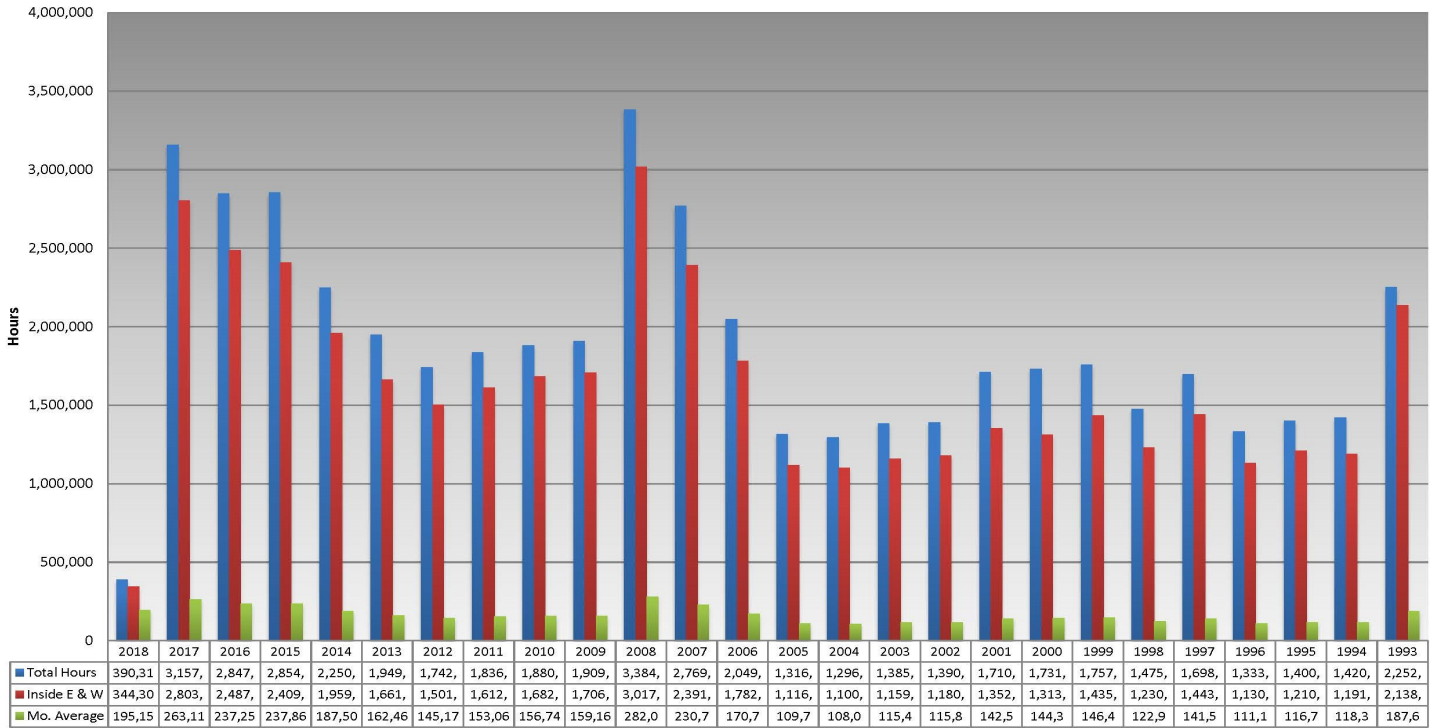
DISTRICT SIX WAGE/CONTRIBUTION DATA

Revised 2/23/20

INSIDE		FROM	TO	CBA EXPIRES	WAGE	D/C Pension	D/B Pension	H&W	FLEX	NEBF	JATC	SUB-TOTAL	LMCC/ NLMCC	OTHER	AMF	IND FUND	TOTAL
46	Seattle	2/5/2018	2/3/2019	5/31/2018	50.09	2.00	8.38	9.15	-	1.50	0.68	71.80	0.11	0.10	0.50		72.51
191	W. Everett	6/1/2017	5/31/2018	5/31/2018	43.45	7.10		10.54	-	1.30	0.73	63.12	0.12	-	0.17	0.20	63.61
191	E. Everett	6/1/2017	5/31/2018	5/31/2018	40.65	7.10		10.54	-	1.22	0.73	60.24	0.12	-	0.17	0.20	60.73
76	Tacoma	8/31/2017	8/30/2018	7/31/2021	39.32	3.59	11.06	7.97	-	1.18	0.67	63.79	0.10		0.37	0.39	64.65
73	Spokane	1/1/2018	6/20/2018	6/30/2020	33.25	7.15		9.45	-	1.00	0.80	51.65	0.16	-	0.25		52.06
112	Tri-Cities	6/1/2017	5/31/2018	5/31/2018	40.90	8.65		9.58	-	1.23	0.60	60.96	0.11	-	0.31		61.38
48	Portland/Longview	1/1/2018	12/31/2018	12/31/2020	42.60	3.67	7.20	9.80	1.30	1.28	0.80	66.65	0.20	-	0.21	0.34	67.40

Note: The information contained in this summary is for comparative analysis only, and is not to be used for purposes of estimating or bidding electrical work. For current and reliable data concerning wages and contributions in a particular jurisdiction, which are subject to change at any given time, please contact the appropriate NECA Chapter office.

Historical Man Hours thru FEBRUARY 2018



YOUR NEGOTIATION TEAM IS:

- **Dave Ginestra**
DUTTON ELECTRIC Co., INC.
- **Bruno Padilla**
ELECTRIC WEST, INC.
- **John Huntley**
MILLS ELECTRIC COMPANY
- **Jack Southwick**
SEAHURST ELECTRIC, INC.
- **Cindy Austin**
CASCADE NECA MANAGER



Annual Work Hour Fluctuations from 2015 through February 2018



District Six Summer Conference Monterey, California

AUGUST 8TH—11TH, 2018 AT THE MONTEREY PLAZA HOTEL & SPA

[REGISTRATION OPEN] Contact the Chapter Office or [register online!](#)



THIS YEAR'S BUSINESS SESSIONS WILL FEATURE THE FOLLOWING:

Mike Russell from Federated Insurance will present, "Using Insurance and Bonding to your Advantage." Mike brings 34 years of experience helping electrical contractors to be more successful with both their insurance and bonding.

Ryland Marek from 3M will be presenting several interesting topics including tactics that are being used by top companies to recruit, retain and develop new talent, an introduction to some free digital tools that can help your team and customers manage their assets and an overview of the training offered by 3M that is available to your company locally.

Marco Giambardino, Director of Government Affairs for NECA will give an overview of all of the Legislative activities in Washington DC.

John Grau, NECA's CEO will be in attendance to share his thoughts on NECA's many contractor oriented services and future initiatives.

Monterey County offers something for everyone. Experience one of the most beautiful drives in the country on the Big Sur coastline. Catch a wave or a spa treatment or golf on one of the many legendary golf courses in the area. Whether enjoying the view of the beach,

exploring the shops and attractions of Cannery Row or engaging in some wine-tasting, Monterey has you covered!

Please consider taking the time to join us for the *NECA District Six Summer Conference, August 8—11, 2018*. This year's event will be held at the beautiful Monterey Plaza Hotel and Spa in Monterey California.

As a friendly reminder, the District Six Summer Conference is the key fundraising event for NECAPAC.





TRAINING COURSE

DATE: WEDNESDAY, MAY 9TH

Space is limited SIGN UP ASAP to secure your spot!

Introduction to Bluebeam Revu

Revu is built primarily for technical industries like architecture, engineering, construction and oil & gas. In this class you will learn the Revu tools to streamline workflows through out the construction process, from design review to project closeout and facilities management.



Prerequisite: None

Course Length: 1 day

Course Cost:

FREE to Cascade Chapter NECA Members

\$250—Non-Cascade Chapter NECA Members

\$300—Non-NECA Members

For registration contact:

(425) 258-2644

caseya@necacasacade.org

Training Held:

Wednesday 5/9/2018

8:30am—4:30 pm

Location:

315 S 3rd Street, Ste 200

Mount Vernon. WA 98273



Bluebeam Essentials

- Interface
- Navigation
- Profiles
- The Markup Tools
- The Markups List
- Stamps
- The Tool Chest
- PDF Creation
- Document Management and Setup
- Introduction to Studio
- Studio Sessions
- Studio Projects
- Q&A

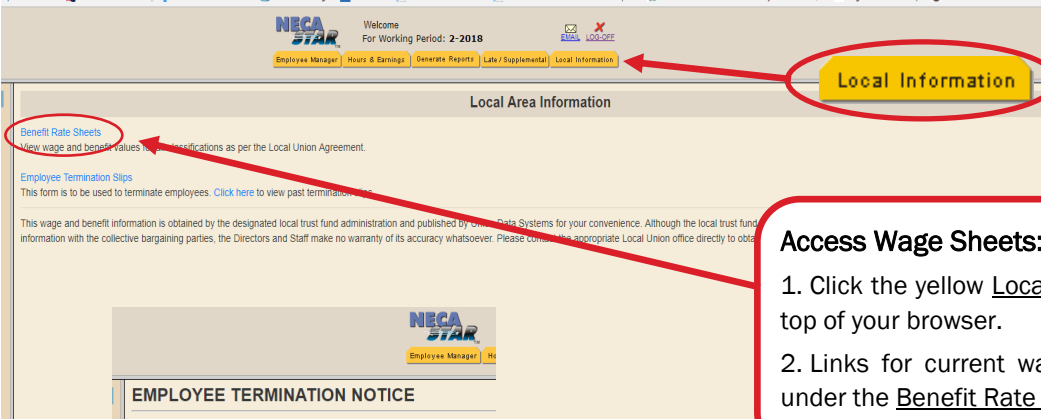
Training with PPI

- Gets you productive quicker. Our experienced instructors have, on average, over 15 years experience in the AEC support industry.
- Gets you access to full size state-of-the-art Autodesk and Bluebeam® Authorized Training Centers.
- Provides you with qualified PDH (Professional Development Hours) for Engineers & Land Surveyors, as well as AIA CES Learning Units for Architects.

ADDITIONAL SERVICES ADDED TO NECA STAR



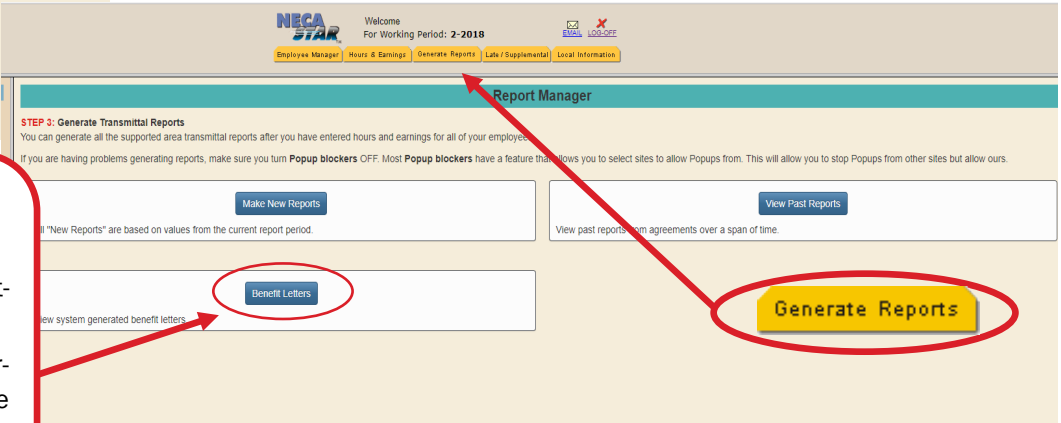
CALL THE CHAPTER OFFICE FOR TRAINING & ASSISTANCE



Access Wage Sheets:
1. Click the yellow Local Information tab at the top of your browser.
2. Links for current wage sheets are located under the Benefit Rate Sheets link.

Electronic RIF forms:
1. Click the yellow Local Information tab at the top of your browser.
2. Click the Employee Termination Notice link.
3. Enter employee information and form requirements.
4. A green Create Termination button will appear
5. Click the button to send the form.

3. Access Benefit Letters *:
1. Click Generate Reports Tab:
2. Click blue Benefit letter button
3. A letter will open in PDF format that you can print or save for your records.



* Benefit Letters are certified proof of up to date payment of all Fringes and good standing with your Local. This letter is available in PDF format. It is often requested that a contractor produce a letter of good standing for insurance purposes or to obtain or renew a bond.

FEBRUARY GENERAL MEETING OVERVIEW



WHAT YOU MISSED: TAX REFORM & THE GAPP UPDATE

Business – Highlights

- Lowers corporate tax rate from 35% to 21% and AMT repealed
- New deduction for pass-through income
- Limitations on NOLs and excess business losses from pass-through entities
- Expanded access to simplified accounting methods
- Increased expensing for tangible property



Phil Knudson,
Senior Manager, CPA

Business – Other Provisions

- R&D credit preserved. R&D expenditures must be amortized over 5 years beginning in 2022
- Domestic Production Activities Deduction repealed
- Meals & Entertainment – no deduction allowed for entertainment, membership dues, social recreation, amusement, etc. 50% deduction still allowed for meals and beverages.
- Like-kind exchanges limited to real property
- NOL carryback repealed, indefinite carryforward, usage limited to 80% of taxable income



MOSSADAMS

Key Take-Aways

- Accelerating deductions into 2017 or deferring income to 2018 generally will result in less overall tax liability
- Consider tax methods of accounting for 2017 filings in light of new 2018 legislation
- Fixed asset planning – enhanced bonus/\$179 deduction, real property depreciation, 9/27/17 effective date
- Pass-through deduction – impact of wages and basis limitations
- Itemized deductions – spread tax deductions, timing of charitable contributions, etc.



Kevin Jacobs,
Senior Manager, CPA

REMINDER: NECA SAFETY MEETING APP!



Safety Meeting App

TOP Users of 2018!

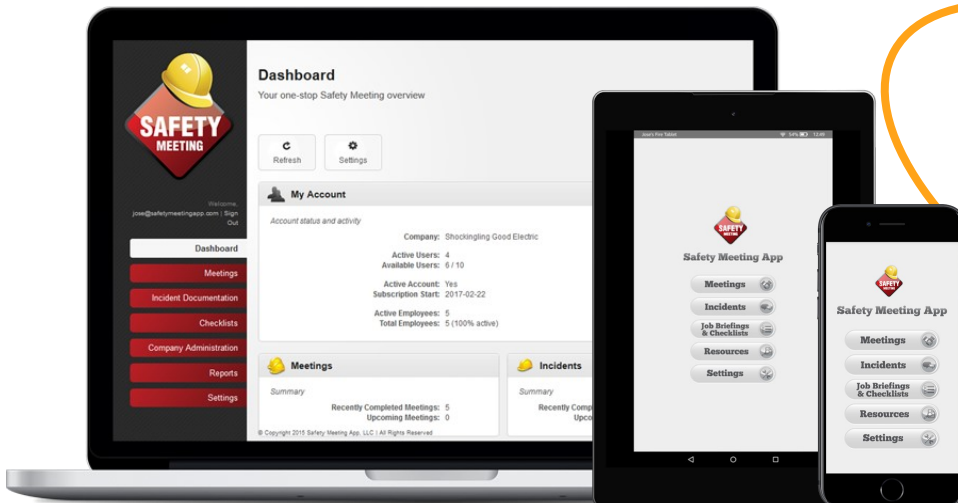
THE NECA SAFETY MEETING APP IS AVAILABLE FREE! ACCESS FROM YOUR PHONE, TABLET, OR COMPUTER FOR MEETINGS, INCIDENT RECORDS, JOB CHECKLISTS & MORE.

- ⇒ SEAHURST ELECTRIC, INC - 964 Meetings
- ⇒ ELECTRIC WEST, INC - 462 Meetings
- ⇒ SERVICE ELECTRIC CO., INC - 458 Meetings
- ⇒ EMC ELECTRIC, INC - 139 Meetings

OSHA Required Safety Meetings Just Got Easier!

SAFETY APP FEATURES

- Multiple Administrators (NEW!!)
- Meets OSHA's Required Meeting Laws
- 950+ Safety Meeting Topics
- Document Meetings, Incidents, Accidents, Near Misses
- Access from your Phone, Tablet or Computer
- Print & Download PDF Reports
- Spanish & English Topics
- Stores Active/Inactive Employee Data
- Now: Free Updates for Life
- Checklists
- Ability to Customize
- Multiple Users
- Take Pictures of Meeting Attendees, Incidents & Accidents



CALL THE CHAPTER OFFICE FOR MORE INFO & TRAINING OPPORTUNITIES!

NECA NATIONAL LOGIN UPDATE

NATIONAL NECA LOGIN DEFAULT PASSWORD CHANGE

Members have been experiencing difficulties over the last few months logging on to the [NECA National Site](#)—NECA Net has made changes to the login & password requirements to fix the problem and has provided tips to troubleshoot further issues:

NECA Network

Notice Date MAR 26, 2018

AS A RESULT OF A SECURITY UPDATE TO NECA'S LOGIN PROCESS, DEFAULT PASSWORDS ARE NOW REQUIRED TO START WITH A CAPITAL LETTER.



The default log-in is your username, which is your Individual ID, and your password, which is the first three characters of your last name (*with the first letter capitalized*) followed by your Individual ID again.

Example: John Smith has an Individual ID of 1234567. His username would be 1234567. His password would be Smi1234567. (Note: If the username is 1234567 and the last name is O'Connell, the password would be O'c1234567.)

Also, please press the Control and F5 buttons to do a one-time "hard reset" on the home page before logging in. If you still have an issue logging in, please use the Forgot Password Form or try deleting cookies or using a new browser.

Contact [Vivian Brown](#) with NECA National Membership Services for further assistance

THE NEW WAY TO STAY UP-TO-DATE WITH NECA

NECA News

Introducing: NECA's News App, available for mobile and tablets in the iTunes and Google Play stores.



UPCOMING EVENTS

SAVE THE DATE

- **May 9th: Bluebeam Course—Cascade Chapter Office—**8:30am-4:30pm—315 South 3rd Street, Suite 200, Mount Vernon, WA 98273
- **May 9th—11th: NECA Future Leaders Conference—**Nashville, TN—Omni Nashville Hotel
- **May 16th—17th: Legislative Conference—**Washington, D.C.—Mandarin Oriental Hotel
- **June 25th—28th: Basic Estimating 4 Day Course—**Cascade Chapter Office—315 South 3rd Street, Suite 200, Mount Vernon, WA 98273
- **July 11th: IBEW-NECA Night Apple Sox*—**Wenatchee Apple Sox vs. Bellingham Bells—7:05pm Game time—Paul Thomas Sr. Field 1300 5th St., Wenatchee, WA 98801
- **July 14th: IBEW-NECA Night at Evergreen Speedway*—**6:00pm Showtime—14405 179th Ave SE, Monroe, WA 98272
- **July 15th: IBEW-NECA Night Bellingham Bells*—**Bellingham Bells vs. Wenatchee Apple Sox—3:05pm Game time—Joe Martin Field 1220 Civic Field Way, Bellingham, WA 98229
- **July 22nd—26th: Western Region Tri-District Meeting—**Colorado Springs, CO—The Broadmoor
- **August 1st: PlanGrid 1 Day Course*—**Cascade Chapter Office—9am-2pm—315 South 3rd Street, Suite 200, Mount Vernon, WA 98273
- **August 8th—11th: District 6 Summer Conference—**Monterey California—Monterey Plaza Spa & Hotel
- **August 11th: IBEW-NECA Night at the AquaSox*—**Everett Memorial Stadium— 5:30pm BBQ, 7:05pm game—3900 Broadway, Everett, WA 98201
- **August 18th & 19th: IBEW-NECA Night at the Skagit Speedway*—**MONSTER SLAM '18—7:00pm Showtime—4796 Old Highway 99 North, Alger, WA 98233
- **August 21st—22nd: Advanced Estimating 2 Day Course—**Cascade Chapter, Office—315 South 3rd Street, Suite 200, Mount Vernon, WA 98273
- **September 29th—October 2nd: NECA Convention & Trade Show—**Philadelphia, PA—Pennsylvania Convention Center

2018
GENERAL MEMBERSHIP MEETINGS

- April 10th—5:30pm
- June 19th—5:30pm
- Sept. 11th—5:30pm
- Nov. 13th—5:30pm



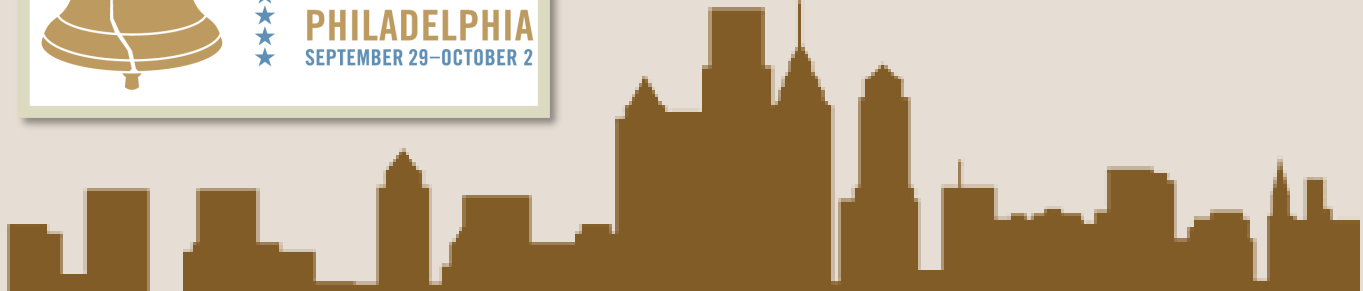
Contact CASCADE CHAPTER, NECA or visit www.necacascade.org for more information on events & course registration!

**Limited tickets & space available for Educational Courses & IBEW-NECA events. Contact caseya@necacascade.org to reserve your spot now!*



NECA 2018 Philadelphia Convention & Trade Show

September 29th—October 2nd Pennsylvania Convention Center



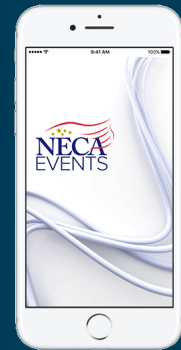
The #1 Industry Event Heads to the Philly !

Save the Date!

Plan to attend the 2018 NECA Philadelphia Sept. 29—Oct. 2, 2018 at the Pennsylvania Convention Center in Philadelphia, PA!

REGISTRATION OPENS MAY 31ST! [Early registration ends Aug. 1st]

Stay up to date!



Download the NECA Events App



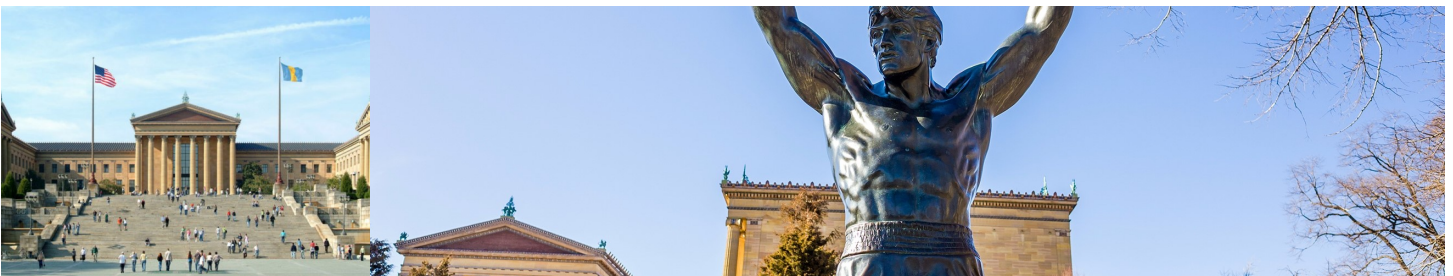
Why should you attend NECA 2018 Philly?

NECA 2018 PHILADELPHIA IS YOUR PLACE TO:

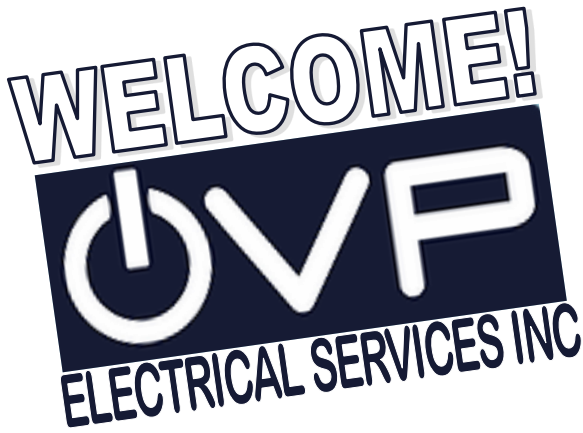
- Meet & network with your peers
- Discover thousands of product and service solutions
- Explore and prepare for new markets
- Grow your company’s business and boost productivity—train with the experts
- Save time and money on the job and get more work!

WHAT WILL YOU FIND AT THE #1 ELECTRICAL CONSTRUCTION TRADE SHOW?

- The best industry resources for executive management, project managers, purchasing agents
- Best practices and compliance information
- Thousands of new products, service solutions and live demos on the show floor
- Take home extensive industry knowledge that you can implement in your daily business



CASCADE CHAPTER OFFICE UPDATES



VP ELECTRICAL SERVICES, INC. IS A NEW COMPANY LOCATED IN MOUNT VERNON. VALENTYN PESHKO OPENED FOR BUSINESS JUST THIS YEAR! VALENTYN WORKED AS A JOURNEYMAN WITH THE IBEW BEFORE STARTING HIS OWN COMPANY. VP FOCUSES ON QUALITY SOLUTIONS FOR COMMERCIAL BUILDING NEEDS AND HAS A WIDE RANGING EXPERIENCE IN VARIOUS SECTORS INCLUDING PRE-CONSTRUCTION PLANNING, STRUCTURED CABLING, DATA CENTERS, MIXED-USE, AND EDUCATION. VP JOINED NECA CASCADE CHAPTER THIS FEBRUARY.



2018
NEW BOARD MEMBER
Patrick Andrews
CK Electric Services, Inc.

VISIT OUR UPDATED WEBSITE!

job opportunities | post your resume | links & resources | contact us | Member + [social icons]

Member Directory | Member Benefits | News & Events | About Us

NECA
NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION

CASCADE CHAPTER: Serving WA State Counties of Snohomish, Skagit, Whatcom, San Juan, Island, Grant, Douglas, Chelan & Okanogan

About NECA Cascade
NECA has provided over a century of service and is the voice of the \$130 billion industry responsible for bringing electrical power, lighting, and communications to building and communities across the United States. Approximately 120 Chapters operate nationwide where our Members wherever they may need us.
[learn more](#)

News & Events
 Cascade Chapter Move...
 Cascade Chapter Moves into New Buildi...
 Apr 10
 General Membership M...
 Date: April 10, 2018 5:30PM

Meet Our Members
 A complete listing of our member companies along with their specialties.
[search our directory](#)
 Benefits of Membership